



Staff Report for Committee of the Whole Meeting

Date of Meeting: April 9, 2018

Report Number: SRCS.18.05

Department: Community Services
Division: Public Works Operations

Subject: **SRCS.18.05 – Sole Source Acquisition of One
(1) Haul-All Refuse Collection Vehicle**

Purpose:

Community Services Department, Public Works Operations Division is seeking approval for award of a non-competitive acquisition greater than \$100,000.00.

Recommendation(s):

- a) That the purchase of one (1) Haul-All 19,500 LB GVW refuse collection vehicle be awarded to Haul-All Equipment Limited in the amount of \$144,204.29 (exclusive of licensing and taxes), in accordance with Appendix B, Part 1, item (c) of the Purchasing By-law which provides for non-competitive acquisition due to the existence of exclusive rights such as patent, copyright or license;
- b) That the Mayor and the Clerk be authorized to execute all necessary contract documentation on behalf of the Town, upon the recommendation from the Commissioner of Community Services.

Contact Person:

Grant Taylor, Director, Public Works Operations, extension 2966

Report Approval:

Submitted by: Shane Baker, Commissioner of Community Services

Approved by: Neil Garbe, Chief Administrative Officer

All reports are electronically reviewed and/or approved by the Division Director, Treasurer (as required), Town Solicitor (as required), Commissioner, and Chief Administrative Officer. Details of the reports approval are attached.

Background:

Council recently approved the Waste Management initiative of dual stream collection of waste in all community and destination parks throughout the Town. In order to meet service levels, Council and the public's expectations, an additional dual stream refuse collection vehicle is required.

Since early 2003, Haul-All and their authorized servicing dealer NexGen Municipal Inc. has been the approved and exclusive supplier of refuse collection vehicles for the Town of Richmond Hill. The Town currently has three (3) of the Haul-All units in service and the addition of a growth related unit will bring the total to four (4).

The Haul-All brand is a patented product and is sold factory direct throughout North America and is the only vendor that builds a small garbage truck suited for use in a parks and open space environment. A small refuse collection truck is required to access parks including sportsfields without damaging walkways, trees and turf. These units are specifically designed to provide source separation of refuse and recycling materials.

Alternative units were investigated, however, the chassis size, weight capacity, maneuverability, operator training, job hazard assessment and impact to the parks environment all lead to the conclusion that the current refuse collection units are the ideal 'fit' for the Town.

In addition to the Town of Richmond Hill, area municipalities including Oshawa, Ajax, Pickering, Whitby and the City of Toronto utilize the Haul-All brand for use in their parks system.

The Haul-All brand is a patented product and is sold factory direct throughout North America.

Financial/Staffing/Other Implications:

NexGen Municipal Inc. is the exclusive factory authorized distributor of Haul-All Equipment Limited in Ontario.

The cost of the Haul-All 19,500 LB GVW dual stream refuse collection vehicle is \$144,204.29 (excluding taxes). There is sufficient funding in the 2018 capital budget for the acquisition.

Relationship to the Strategic Plan:

The supply and delivery of Haul-All equipped refuse collection vehicles to the Town of Richmond Hill conforms to the Strategic Plan goal of Wise Management of Resources by facilitating the acquisition of the right equipment to support the ongoing operational needs of the Public Works Operations Division.

Conclusion:

That Council endorses the sole source acquisition of one (1) Haul-All 19,500 LB GVW dual stream refuse collection vehicle from Haul-All Equipment Limited (factory direct).

Report Approval Details

Document Title:	Sole Source Acquisition of One (1) Haul-All Refuse Collection Vehicle.docx
Attachments:	
Final Approval Date:	Mar 19, 2018

This report and all of its attachments were approved and signed as outlined below:

Grant Taylor - Mar 14, 2018 - 10:22 AM

Shane Baker - Mar 14, 2018 - 12:01 PM

David Dexter - Mar 14, 2018 - 12:45 PM

Neil Garbe - Mar 19, 2018 - 10:20 AM